



FASTENAL Fact Sheet

08-01-08

What is Fastenal Industrial and Construction Supply?

Fastenal has expanded to become the fastest growing full-line industrial distributor, and is now the largest fastener distributor in the nation. Product categories include: Electrical, Fasteners, Hydraulics, Plumbing, Safety, Tools and Equipment in addition to a full line of Welding Supplies.

What kind of discounts will I receive?

When you make a purchase using the Eagle Fastenal National Account Program you will receive the following discounts:

- 35% discount off wholesale prices on all Concept 1 (Fastener) products
- 10% discount off wholesale prices for power tools
- 15% discount off wholesale prices on all other products listed on Fastenal's website

How do I register for the Fastenal Program?

Contact Eagle Dairy Direct by phone at 1-866-591-2925 ext. 5668 or e-mail info@eagledairydirect.com and ask to have an account set up for your operation under the program.

How do I purchase items using the Fastenal Program?

Eagle will set up an account that is unique to your operation that can be used to purchase items at the Fastenal branch most convenient for you. You can purchase items at multiple branch locations but you must be registered at each branch you intend to pick up items and receive program pricing.

How do I pay for my purchases?

Eagle will invoice you for all purchases made using the Fastenal Program. No need to pay Fastenal directly. Your account with Eagle must remain current in order to receive the benefits of the Fastenal Program.

How can I link my current Fastenal account to this program?

If you currently have a Fastenal account, we suggest you discontinue or close that account to reduce any confusion at your local branch.

How will my orders be shipped and what are the charges?

- All shipments for standard product will be FOB the local branch for all in-stock Standard Store Product / CSP Product, subject to the Minimum Order requirement below. Product that is not Standard Store Product / CSP Product may be subject to additional freight charges. Standard Store/CSP Product is defined as those products that are "standard stock of inventoried products" at local branch store.
- Local Delivery Fee: There will be a \$4.80 minimum charge (or 4% of the invoice, with a \$20.00 maximum delivery fee) on all invoices under \$500.00. Invoices over \$500.00 or an accumulation of invoices totaling over \$500.00 for a single delivery will be exempt from the fee.

How do I request a catalog?

You can request a catalog via the Fastenal web site <http://www.fastenal.com/web/Contacts.ex?action=Requests>, or by contacting your local store.